

# CONTACT INFORMATION

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# PROFESSIONAL SUMMARY

Professional with many years of experience in Business Administration, coupled with a solid background in Economics and Management and strong aptitude for continuous learning. Capacity to work as a team player and operate independently when required, distinguished by excellent organisational, interpersonal and time management skills in addition to strong leadership skills and aptitude for change. Experience in M&A transactions, corporate contracting, extraordinary finance and management of companies listed on the stock exchange.

## SKILLS

- Relationship management
- Change management
- Project management
- Human Resources Management
- Risk Management
- M&A
- Strategic Planning
- Problem Solving

# Costantino Natale

### PROFESSIONAL EXPERIENCE

**Chief Executive Officer** Staf srl - Rottofreno (PC) 01/2020 - Current Commercial Delegate.

 Development and implementation of new corporate strategies and policies in line with Parent Company strategies in order to identify and pursue long-term business objectives, thereby providing the company with strong and sustainable organisational leadership.

**Member of the Board of Directors** Systemcode - Osio Sotto (BG)

07/2019 - Current

Member of the Board of Directors Mobile Project – Concorezzo (MB)

08/2018 - Current

Member of the Board of Directors Iride Italia (FI) - Figline Valdarno (FI)

08/2018 - Current

Member of the Board of Directors Tecmark srl - Turin

04/2018 - Current

Member of the Board of Directors BCC di Cassano Murge e Tolve –

Cassano Murge (BA) 04/2016 – Current

Independent Director

Member of the Board of Directors IDLOG srl - Senago (MI)

04/2015 - Current

**Chairperson and Chief Executive Officer** Finlogic Spa - Bollate (MI)

04/2008 - Current

Finlogic Spa is a company listed on the AIM Market of Borsa Italiana, operating in the field of automatic identification with production sites in Acquaviva delle Fonti (BA) and Milan. I am responsible for the management of the company, including for issues related to its status as a listed company, both in terms of investor relations and relations with institutions and Borsa Italiana. I oversaw the entire listing process.

After the listing on the AIM market of Borsa Italiana, I oversaw the external lines growth pathway through various M&A operations, which, up to 2020, led to the acquisition of 10 companies controlled by the parent company, of which I am part as a member of the various Boards of Directors. I was responsible for the implementation of the 231 model, and I am now involved in the process of integrating the various companies of the group, both at administrative and accounting level and at commercial level in order to exploit existing synergies.

**Sales Manager** Italcode srl - Acquaviva delle Fonti 07/2002 - 11/2003

**Head of Banks Sector** Auchan - Gruppo Rinascente – Casamassima (BA) 02/2001 - 05/2002

#### **EDUCATION**

Liceo Scientifico L. Da Vinci Cassano Murge - Cassano delle Murge (BA), 1997

Degree in Business and Economics : major in Business Administration Università degli Studi di Bari - Bari, 2002

Final mark of 110 cum laude Thesis in Marketing 2002 Academic Achievement Award

Specialisation Course in Strategic Communication Università Bocconi - Milan, 2011

Specialisation Course in Internationalisation and Strategies for growth Elite - Borsa Italiana -  $\operatorname{Milan}$ 

Specialisation Course in Management Control EOS Management e Consulting (Rome) - Rome, 2013

### TARGETS ACHIEVED

In 2017, after having personally overseen preparatory activities for the company, I implemented and completed the entire process of listing Finlogic Spa on the AIM market of Borsa Italiana. Its track record in subsequent years demonstrates that the proposed project has been successful and is currently operating. In fact, Finlogic has followed a pathway of growth by external lines through various M&A operations, which, up to 2020, led to the acquisition of 10 companies controlled by the parent company, an entire process that I oversaw personally.

I authorise the processing of personal data contained in my CV pursuant to Art. 13 of Italian Legislative Decree 196/2003 and Art. 13 of EU Regulation 2016/679 on the protection of individuals with regard to the processing of personal data

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